



Project Manager, Professional Services **Job Description**

The Company

Aperio is the leading provider of digital pathology solutions in hospital and reference labs, academic medical centers, and biopharma institutions across the world. Today, our affordable and complete product portfolio is proven to lower costs, increase efficiencies, and enhance workflow in labs everywhere. Our comprehensive product line features our ScanScope® scanners, Spectrum™ image management (PACS) software, SecondSlide™ slide sharing service for pathology, and image analysis tools and services.

Aperio's products are FDA cleared for specific clinical applications, and are intended for research and education use for other applications. For clearance updates and more information please visit www.aperio.com.

Summary

Reporting to the Director of Professional Services, and working with the Aperio Implementations teams, the Project Manager, Professional Services will manage complex implementation projects often involving multiple locations within our clinical accounts. The Project Manager will work closely with the customer to review the project timelines and oversee the execution of the project by coordinating internal resources to meet defined goals.

The Project Manager will have proven skills in implementations, project management and customer service. A strong ability to quickly learn new technologies including in-depth understanding of Aperio's complete product line of hardware and software products is required to make informed decisions necessary to keep schedules on track. This high visibility position will require impeccable communication skills as well as the ability to manage a project from inception to completion.

Major Responsibilities

- Develop and manage implementation project plans at key accounts
- Create and document project deployment methodologies for current and future clinical accounts
- Work with the Aperio implementations teams and clinical customers, to create customized project plans, which detail the necessary Aperio and Customer obligations and timelines to fulfill the contractual commitments.
- Work with our Implementation and Professional Services teams and oversee the required activities which include installation of our ScanScope slide scanner hardware, Spectrum digital pathology information management software, delivery of Professional Services, and training of the customer employees.
- Prepare corresponding weekly project status reports and monthly corporate metrics.

Qualifications

- Customer-focused, experienced project manager with deep understanding of clinical laboratory workflow
- Prior experience developing and executing large scale project plans
- Ability to work effectively in a collaborative environment in cross-functional teams, contribute solutions, and remain flexible in a fast-paced and changing environment
- Well organized, detail-oriented, self-starter with excellent communication skills
- Willingness to spend a significant amount of time in the field (approx. 50% travel), coordinating project specifics between Aperio and customer staff
- Technical skills sufficient to properly coordinate IT infrastructure activities in a clinical environment
- Strong problem solving and trouble-shooting skills
- Ability to quickly absorb and articulate new software release functionality

Requirements

- BS degree in a related discipline
- 3 to 5 years of experience working as a Project Manager in a clinical or healthcare environment
- Self-motivated individual and a work track record of meeting goals
- Ability to multi-task with strong organizational skills
- Collaborative style

**Location and type:**

Full-time employment in Vista, California (North San Diego)

Compensation and benefits:

Aperio pays our great people salaries commensurate with market value, and provides full benefits including health benefits and a 401(k) plan. All Aperio employees participate in our stock option plan.

Contact

Aperio is committed to attracting and retaining the most highly qualified candidates available. As an Aperio employee you will be consistently challenged to deliver your best. Because we provide our customers the best technologies and service in the industry, you will constantly develop new skills, learn new products, and be involved in activities that are highly valued in the marketplace. At Aperio, we value our customers as partners, and therefore strive to deliver excellence in everything we do. If you are ready for this challenge, contact us by sending your resume to jobs@aperio.com. Please include the position title.